

# The Value of Consistent IT QBR Meetings

## *Aligning technology with your business objectives*

Recent global events have proven the critical nature of business technology. Companies that can leverage technology to stay nimble and agile can better maintain consistent operations and gain market value through challenges. However, businesses lacking a digital transformation strategy can be left in the dust.

The IT QBR (also called a quarterly business review or executive business review) helps you position the technology to support your internal processes now as well as meet tomorrow's organizational objectives.

Meeting with one of our executive technology consultants provides you with insight into the ROI of your IT investment and a go-forward IT strategy in alignment with your next steps.

## **The problem: the pace of technology and business evolution**

- Leveraging digital transformation strategies
- Supporting customers virtually
- Provisioning, securing, and maintaining work-from-home employee IT

Some companies have done well in adopting technologies and building out IT roadmaps that are agile. Others, unfortunately, have failed in the planning stages and have been left behind their competitors.

An IT QBR plays a central role in the executive process, allowing you to:

- Review real-time data and analytics
- Strategize next-step actions
- Predict outcomes more accurately

## **Linking IT resources with business goals**

Our executive IT consultants act as your vCIO, meeting with you to better understand your business, your objectives, and your next action steps. Because almost everything you do to grow your business is somehow tied to the capabilities and cost of technology, the IT QBR is an essential quarterly meeting.

We see ourselves as more than your IT support team. We seek to serve you by providing the technology side of business consulting, so you can take your business to the next level without IT roadblocks or speedbumps.

## Why meet for an IT QBR?

- Positioning your technology to support your objectives
- Reviewing the ROI of your IT support and cybersecurity expenditures
- Determining what IT resources you will need for your next growth stages
- Looking at technologies to increase productivity and efficiency
- Determining IT budgeting priorities
- Discussing work-from-anywhere and business continuity contingencies
- Exploring new technologies that could put you ahead of your competitors

### *Make Sure You Have the IT Bandwidth for Business Goals*

Too many business owners assume the technology they have in place today will allow them to do what they want with their business tomorrow. While some technologies have been purpose-built with scaling in mind, other IT solutions (platforms, apps, and hardware) could let you down.

An IT QBR assists you to communicate with our team at a high, strategic level and build a technology roadmap that gives you IT flexibility and capacity for your workflow. Make time for this executive IT planning and be ready to take advantage of business opportunity when it comes along.

## It's worth making time for a QBR

Remember, it's every quarter.

The ongoing re-alignment of your technology to your quarterly objectives and long-term strategy is critical to the pursuit of those goals.

Let's help keep you on target by having a regularly scheduled QBR.

## Need more information?

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